

Third Quarter 2017 Business Update



Financial Update

- *\$13 million in New Orders During Third Quarter 2017*
- *Vast Increase in Year-to-Date Sales over 2016*
- *Over \$20 million in New Opportunities Added*
- *Continued Growth Expected for Fourth Quarter and 2018*



Mission Assurance

- *Director of Quality, Professional Leadership Coach Janet Lentz to Drive Continuous Improvement*
- *Director of Mission Assurance David Freeman at Head of Companywide Commitment to Customer Missions*



Our Capabilities

- *New Western Regional Sales Firms Meridian Marketing, West Electronic Solutions*
- *New 3-D Printing Capabilities Enable Design and Creation in a Variety of Reinforced Materials*



Product Launches

- *2017 Product Launches Include UAV-friendly 3-Slot VPX System, COM Express Systems for Video/Data Processing and Dissemination, Pigeon Point Shelf Management*
- *2018 Product Roadmap Currently in Development*